

CASE STUDY

Attexo Capital

Mercatus has partnered with Attexo to assist with its long-term strategy in financing, acquiring, and developing high quality infrastructure assets in North America and Europe. Attexo has systematized its pipeline management process with the Mercatus platform to allow for transparency and efficiency while deploying capital.



About Attexo

- The infrastructure platform of USAA Real Estate with a focus on investing in real estate adjacent and technology-enabled infrastructure assets
- Deployed the first round of capital commitments at the end of 2021
- Projected \$3-5B AUM within 3-5 years

Goals with Mercatus

- ✓ Connect and centralize data to enable deal management and accelerate fundraising
- ✓ Systematize approval process for quarterly valuation data submission
- ✓ Help make rapid decisions consistent across processes and people
- ✓ Create a central repository for pipeline reporting, diligence management, investment committee, and project management

We appreciate that Mercatus was flexible to work with us to create a phased implementation that matched the development pace and stages of our infrastructure platform's growth over several years.



Andy Leicester
Executive Director, Head of
Sourcing Infrastructure
Attexo Capital

Value Driven for Attexo by Mercatus

- Investment managers now have a flexible deal management platform to accelerate future asset management growth.
- Attexo now has a platform that is custom to its client-focused business model allowing for long-term business partnerships.
- Transparency and efficiency: Portfolio Managers and team members now have an easy way to visualize and analyze the deal pipeline in one centralized location.
- Attexo will have the ability to compare prospective investments to the portfolio and analyze their impact on returns.
- Tailored workflow processes based on the deal type enable transparency and governance throughout the due diligence process and help ensure all steps are executed.

Why Attexo chose Mercatus:

“We were impressed with Mercatus’s focus on the infrastructure asset class from the firm’s beginning. It’s a very heterogeneous asset class that is not as well supported by software platforms that were made for other private asset classes such as real estate, where some vendors have made patchwork adaptations to try and fit the infrastructure asset class.”

Andy Leicester | Executive Director, Head of Sourcing Infrastructure



About Mercatus

Mercatus is an investment data management platform for the private markets—the only one that allows for valuation and scenario analysis at scale. Trust your data. Scale your team. Make better investment decisions.

Learn more at gomercatus.com

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